

# Galaxy Surfactants Ltd.

# August 08, 2024

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, subBandra (East) Mumbai – 400 051 BSE Limited,
Listing Department,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai- 400001
Scrip Code: 540935

Scrip Symbol: GALAXYSURF

Sub: Press release on the Unaudited Financial Results for quarter ended June 30, 2024.

Ref: Regulation 30 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/ Madam,

We are enclosing press release on the Unaudited Financial Results for the quarter ended June 30, 2024.

The information is also hosted in announcement section on the website of the Company at <a href="https://www.galaxysurfactants.com">www.galaxysurfactants.com</a>.

We request you to take the same on record.

Yours faithfully, For Galaxy Surfactants Limited

**Niranjan Ketkar** Company Secretary encl: as above

**Communication Address:** 

Rupa Solitaire, Ground Floor, Unit no. 8, 12A and 14 Millennium Business Park, Mahape,

Navi Mumbai, 400 710 Ph: +91-22-33063700 **Regd. Office:** C-49/2, TTC Industrial Area, Pawne, Navi Mumbai-400 703, India CIN: L39877MH1986PLC039877

Ph: +91-22-27616666

Fax: +91-22-27615883/ 27615886 e-mail: galaxy@galaxysurfactants.com Website: www.galaxysurfactants.com







# **Galaxy Surfactants Limited**

# **Q1FY25** Consolidated Performance:

Total Revenue Rs. 979.5 cr EBITDA Rs. 129.5 cr PAT Rs. 79.7 cr

# Mumbai, 8<sup>th</sup> August 2024:

Galaxy Surfactants Limited, a leading manufacturer of performance surfactants and specialty care products with over 215+ product grades used in the Home and Personal Care industry, has announced its financial results for the quarter ended 30<sup>th</sup> June 2024.

# Commenting on the performance Mr. K. Natarajan, Managing Director, Galaxy Surfactants Limited, said,

"In a world destabilized by volatile macros, logistical challenges and elongated lead times, attaining the upper range of guided volume growth was a major positive in this quarter. We strongly believe the volume momentum should be sustained going ahead, driven by growth across all geographies. While volume growth of 8% was in line with our expectations, the EBITDA/MT came in at Rs 20,197/MT, slightly below the guided band of Rs 20,500 – 21,500 /MT. Higher freight costs due to the abnormal increase in Freight rates across all locations contributed towards this. Despite multiple challenges, we are on track to regain our profitability trajectory. There are visible signs of improving demand for our premium specialties, which should improve our overall profitability. Volume Growth across all regions and segments was a major positive this quarter."

# **Performance Highlights:**

Particulars (Rs. In Crores)	Q1FY25	Q1FY24	Y-o-Y	Q4FY24	Q-o-Q	FY24
Total Revenue*	979.5	944.3	3.7%	952.9	2.8%	3,829.8
EBITDA	129.5	125.7	3.0%	125.6	3.1%	497.7
EBITDA Margin	13.2%	13.3%		13.2%		13.0%
PAT	79.7	75.2	6.0%	77.5	2.9%	301.5
PAT Margin	8.1%	8.0%		8.1%		7.9%

<sup>\*</sup>Includes other income





#### **Investors Release**

Galaxy Surfactants Limited (Volume Summary)				
Particulars	Q1 FY 2025 YoY Growth %			
Sales Volume				
India	Low single digit volume growth			
AMET	Mid single digit volume growth			
ROW	Mid twenty's volume growth			

# Q1FY25 Performance

#### Performance Surfactant

o Revenue: Stood at Rs 580 cr

Volume: Mid single Digit Volume Growth YOY

Specialty Care

o Revenue: Stood at Rs 399 cr

Volume: Low teens Volume Growth YOY

# **About Galaxy Surfactants Limited:**

Incorporated in 1986, Galaxy Surfactants Ltd is a leading manufacturer of Performance Surfactants and Specialty Care products with 215+ product grades. These products are used in consumer-centric Home and Personal care products like hair care, oral care, skincare, cosmetics, soap, shampoo, lotion, detergent, cleaning products etc.

Preferred suppliers to leading MNC's, Regional and Local FMCG brands. Our key customers include Unilever, Reckitt Benckiser, P&G, L'OREAL, Himalaya, Colgate Palmolive, CavinKare etc.

Company has its manufacturing facilities located in India (5), Egypt (1) and USA (1).

For more information about the company, please visit our website <a href="www.galaxysurfactants.com">www.galaxysurfactants.com</a>





#### **Investors Release**

# **Safe Harbor:**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

# For further details please contact:

Company	Investor Relations Advisors				
Galaxy Surfactants Limited	Strategic Growth Advisors Pvt. Ltd.				
CIN No: L39877MH1986PLC039877	CIN No: U74140MH2010PTC204285				
Name: Mr. Paritosh Srivastava	Mr. Rahul Agarwal / Mr. Mandar Chavan				
Email id: paritosh.srivastava@galaxysurfactants.com	Email id: <a href="mailto:rahul.agarwal@sgapl.net">rahul.agarwal@sgapl.net</a> / mandar.chavan@sgapl.net  Tel No: +91 98214 38864 / +91 96993 82195				